

**1M+** Cars  
Retailed

**1M+** Cars  
Purchased





**10K+** Carvana  
Employees

**\$13.6B** Revenue  
in 2022

**2012** Year  
Founded

**37** Car Vending  
Machines

## Accolades & Awards

-  One of the fastest to the Fortune 500, behind only Amazon and Google
-  Recognized by Forbes as one of America's Best Employers for Diversity
-  Carvana named #1 Retailer on Forbes 2022 America's Best Employers List
-  Fastest growing used auto retailer in U.S. History

## Cox Automotive Study 2023

**80%**

Of car shoppers believed that the car buying experience was improved by online activities overall.

**78%**

Of car shoppers believe an e-commerce approach provides greater pricing transparency.

## How Buying Works



Shop tens of thousands of cars online, 24/7.



No haggling, receive upfront pricing with no hidden or document fees.



Get pre-qualified and shop with real terms. We'll also give you a Carvana Insurance quote in minutes.



Complete your purchase online. You can pick up your new ride at a Car Vending Machine, or get it delivered.



Don't love your new wheels? Return it or swap it within 7 days.

## How Selling Works



Enter your license plate or VIN.



Answer a few questions about your vehicle's history and condition.



Receive a real, personalized offer in minutes.



Upload a few documents and schedule your appointment, all online.



We'll pick up your vehicle or you can drop it off. You'll get paid on the spot.