

Carvana has tens of thousands of vehicles, offering customers a wide selection of makes, models, model years and pricing.



Top 5 Selling Vehicles

Honda Civic
Toyota Corolla
Nissan Altima
Chevrolet Equinox
Honda Accord



Top 5 Selling EVs

Tesla Model 3
Tesla Model S
Nissan Leaf
BMW i3
Chevrolet Volt

At a Glance in 2022



Average Price of Vehicles Sold

\$25,000



Most Popular Color Purchased

Black



Most Popular Day to Shop

Thursday



Most Popular Body Type Purchased

Sedan

Vehicle Quality Inspection



All Carvana vehicles go through our inspection and reconditioning process.



The details from the inspection are listed for every car on the website, as well as the CARFAX®.



Carvana provides a hard copy of the CARFAX® upon pickup or delivery of the vehicle for customers' peace of mind.

A Carvana Vehicle Acquisition Journey

Carvana primarily acquires vehicles from customers and auctions.



Transport

Once a vehicle is acquired, Vehicle Transporters move the vehicle to a Carvana Inspection & Reconditioning Center to get it ready for our customers.



Recondition

Carvana Certified vehicles go through a 150-point inspection and Carvana repairs any cosmetic, paint or mechanical issues that do not meet our standards.



Detail

After the vehicle has been reconditioned, the car undergoes a full detail to get it photo-ready.



Photograph

Once fully cleaned, a 360-degree photograph of the car's interior and exterior is taken using Carvana patented processes to ensure customers can fully review every angle of the car on the Carvana site.



Annotate

The annotations team will detail all features of the car as well as the top 6 imperfections on the vehicle for ease and transparency.



Publish

The car then goes live on Carvana.com for customers to view and purchase.



Delivery

After a car is purchased, Carvana customers have two unique options for receiving a vehicle: get it delivered quickly and directly to an approved address, or pick up from one of Carvana's signature Car Vending Machines.